

- International Personnel Management Association. (IPMA) Alexandria, Virginia, 1989.
- Ishikawa, K. Quality control in Japan. In N. Sasaki and D. Hutchins (Eds.). *The Japanese Approach to Product Quality*. New York: Pergamon Press, 1984.
- Jaffee, C.L. *Effective management Selection: The Analysis of Behaviour by Simulation Technique*. Reading, Mass: Addison-Wesley, 1971.
- Jain, K.K. Training and development in public enterprises—A case study of Indian iron and steel industry. *Lok Udyog*, 1985, 18(11), 21-27.
- Jawa, S. Anxiety and job satisfaction. *Indian Journal of Applied Psychology*, 1971, 8, 70-71.
- Jayanti, N.S.L. *A study of Managerial Identity at the First Line Supervisor Level Ph.D. Dissertation*, Ahmedabad: Indian Institute of Management, 1981.
- Johnson, R.B. Determining training needs. In Craig, R.L. and Bittel, L.R. (Eds) *Training and Development Handbook*, New York: McGraw-Hill, 1967.
- Johnson, A.G. *The International Labour Organisation. Its Work for Social Economic Progress*. London: Europe Publications, 1970.
- Jones, J.P. What's wrong with work? In *What's Wrong with*, New York: National Association of Manufacturers, 1967.
- Joshi, R.J. and Sharma, B.R. Determinants of managerial job satisfaction in private organisation. *Indian Journal of Industrial Relations*, 1977, 33 (1), 48-67.
- Kalra, S.K. Objectives of training. *Indian Manager*, 1972, 3 (3), 331-337.
- Kalra, S.K. and Ghosh, S. Quality of work life. A study of associated factors. *Indian Journal of Social Work*, 1984, 5 (3), 342-349.
- Kanawaty, G. Thorsrud, E. Semiono, J.P. and Singh, J.P. Field experiences with new forms of work organisation. *International Labour Review*, 1981, 120 (3), 263-277.
- Kanitkar, A. Nandi, S.K. and Benjamine. T. Assessing training needs in cooperative organisation: A case of dairy industry. *Indian Journal of Training and Development*, 1994, 24 (1), 1-19.
- Kant, K. The psycho-social causation of industrial accidents. *Indian Journal of Labour Economics*, 1961, 3, 33-35.
- Kanter, R.M. Power failure in management circuit. *Harvard Business Review*, 1979, 57 (4), 65-75.
- Kapoor, S.D. The potency of specific motives among industrial workers. *Journal of Indian Academy of Applied Psychology*, 1967, 4, 45-47.
- Kardak, V. Use of cognitive tests in predicting performance of trainees in banks. Staff Training College, *Indian Management*, 1971, 10, 23-28.
- Katz, D. and Kahn, R.L. *Human Organization and Work Motivation in Industrial Production*. Industrial Relations Research Association Publication No. 7, 1951.
- Katz, D. and Kahn, R.L. *The Social Psychology of Organisation*. New York; Wiley, 1966.
- Katz, D., Maccoby, N. and Morse, N.C. *Productivity, Supervision and Morale in an Office Situation*. Ann Arbor, Survey Research Center, 1950.
- Katzell, R.A. Personal values, job satisfaction and job behaviour, in H. Borrow (Ed.). *Man in a World of Work*, Boston: Houghton-Mifflin, 1964.