

nstruct a map of the road on which the Herald expedition was now journeying, if they draw a line 150 miles south by west from Unyanyembe, then 150 miles west northwest, then ninety miles north, half east, then seventy miles west by north, and that will lead them to Ujiji.

"Near Isinga met a caravan of eighty Waguha direct from Ujiji, bearing oil, and bound for Unyanyembe. They report that a white man was left by them five days ago at Ujiji. He had the same color as I have, wore the same shoes, the same clothes, and has hair on his face like I have, only his is white. The white man is Dr. Livingstone. Hurrah for Ujiji! My men share my joy. They shall be coming back now directly; and, being happy at the prospect, I buy three goats and five bottles of native beer, which will be eaten and drunk directly."

Two marches from Malagarazi brought us to Ujiji. Ujiji was the first place in Uhha where we had heard of the village where resides the first *mutwa* chief, to whom, caravans have to pay tribute. There we paid twelve and a half dhoti,* upon the understanding that we would have to pay no more but ten at Ujiji. Next morning, buoyed up by the thought that we should soon come to our journey's end, I arranged to make a long march of it that day. The country opened gently before us like the prairie of Nebraska, void of trees almost as our own plains. The every wave of land enabled us to see the scores of hills which dotted its surface, though it required a telescope to detect at a distance the beehive and the hatched huts from the bleached grass of the plain. We marched an hour, probably, and were passing a village, with populous suburbs about it, when we saw a large party pursuing us, who, when they came up to us, asked us how we dared pass by without paying tribute to the king of Uhha.

"We have paid it!" we said, quite astonished. "To the Chief of Kawanga." "How much?" "Twelve and a half dhoti." "Oh, but that is not enough. However, you had better stop and rest here until we find all about it."

But we halted in the middle of the road and messengers they sent came back. Seeing our messengers halt at their village, they sent men to Mionvu, living an arrow's flight from where we were, to warn him of our contumacy. Mionvu came, robed most royally, after the fashion of Africa, in a crimson cloth, arranged togalike over his shoulder and depending to his ankles, and a sword piece of Massachusetts sheeting folded across his head. He greeted us graciously — he was a prince of politeness — shook hands first with me, then with my head men, and cast a keen eye upon me, in order, as I thought, to measure my length. Then seating himself, he spoke with me on something in this style:

"Why does the white man stand in the road? The road is hot; let him seek the shelter of my village, where we can arrange this little matter between us. Does he know not that there is a king in Uhha? I, Mionvu, am his servant? It is a custom to make friends with great men, such as the white man. All Arabs and Wanguana stop here and give us tribute. Does the white man mean to go on without paying? Why should he desire war? I know he is stronger than we are here, his men have guns, and we have but spears and arrows; but Uhha is large and has plenty of people. The children of the king are many. If he comes to be a friend to us he will come to our village, and we will do us something, and then go on his way."

The armed warriors around applauded the very commonplace speech of Mionvu because it spoke the feelings with which they viewed our bales. Certain among them, that one portion of his speech — that which

wished us to start hostilities in order that he might have a good reason for seizing the whole. But it is not new to you, of course, if you have read this letter through, that the representative of the Herald was held of small account here, and never one did I see who would care a bead for anything that you would ever publish against him. So the next time you wish me to enter Africa I only hope you will think it worth while to send with me one hundred good men from the Herald office to punish this audacious Mionvu, who fears neither The New York Herald nor the Star-

shriek and shout as if a crocodile had bitten her. The guide implored me to stop her shrieking, or she would alarm the whole country, and we would have hundreds of angry Wahha about us. The men were already preparing to bolt — several being on the run with their loads. At my order to stop her noise she launched into another fit of hysterical shrieking, and I was compelled to stop her cries with three or four sharp cuts across her shoulders, though I felt rather ashamed of myself; but our lives and the success of the expedition were worth more, in my opinion, than a hundred of

without bounds, a gray expanse of water.

From the western base of the hill was a the march, though no march ever passed off so. The hours seemed to have been quarters, we so much that was novel and rare to us who traveling so long on the highlands. The bounding the lake on the eastward receded the lake advanced. We had crossed the Ruche, and its thick belt of tall matted grass. We had entered into a perfect forest of them and had entered cultivated fields which supply the port of Ujiji, etc., and we stood at last on the top of the hill of the myriads we had crossed. Ujiji, embowered in palms, with the silver waters of the Tanganyika rolling directly below us.

are now about descending — in a few minutes we shall have reached the spot where we intend our search — our fate will soon be known in that town knows we are coming; and we know we are so close to them. If a word of the white man at Unyanyembe reaches us, we are there yet. We shall take them for no other but a white man would come to Ujiji with the country in his hands — no other but a crazy white man, the son of Nasib, is going to report to the British Burghash for not taking his advice. Ujiji, we are but a mile from Ujiji now, and we should let them know a caravan is descending — "the word passed" is the word passed of the column, and gladly do they beaded their muskets half full, and the admiral of a line-of-battle ship. Down came the ending huge charges home to the bay. After a volley is fired. The flags are flying of America is in front, waving joyously in the zenith of his glory. The fort of Zanzita will know it directly and will tell them may — as to what it means. My men and Stripes so beautiful to my men of the Tanganyika has such an effect. The guide blows his horn, and the shrill, wild far and near; and still the cannon muffled in seconds. By this time the Arabs fled; the natives of Ujiji, Waguha, Wanguana, and I know not whom hurry up here to ask what it all means — this firing, and blowing of horns and flag flying. The Arabs shouted out to me by the dead Arabs have run up breathlessly to me and ask anxiously where I come from. I will be patient with them. The expedition goes on. We should like to settle the vexed question of the white man's view.

Who is he? Has he fled? Suddenly a man — at my elbow shouts in English, "What is he, sir?"

"Who, who the deuce are you?" he asks. "I am the servant of Dr. Livingstone," he says. "I can ask any more questions he is running towards the town."

They have at last entered the town. There are crowds of people around me — I might say without exaggeration, it seems to me. It is a triumphal procession. As we move, they move are drawn towards us. The expedition at last a halt; the journey is ended for a time; but I take a few more steps to make. There is a group of most respectable Arabs, and as I come near the white face of an old man among them. He has a cap with a gold band around it, his dress is a jacket of red blanket cloth, and his pants — I don't observe. I am shaking hands with him and taking off our hats, and I say: "Dr. Livingstone, I present you." And he says, "Yes."

CHAPTER

2

How the newsroom works

Journalism isn't a solo effort. It takes talent, teamwork and training for any news outlet to succeed. Here's a look at the process in detail.

IN THIS CHAPTER:

16 ▶ What is news?

Readers, reporters and editors have different views — and what's news to one may be trash to another.

18 ▶ What readers want

What writers want to write isn't necessarily what readers want to read. That's why research is vital.

20 ▶ How a story gets written

Ace reporter Jenny Deadline races the clock to find out why a professor has mysteriously resigned.

22 ▶ How the news comes together

An hour-by-hour look at a day in the life of a typical metropolitan daily newspaper.

24 ▶ Who's who in the newsroom

From the publisher to the lowliest reporter, everyone on the news team has a job to do.

26 ▶ What it's called

Bylines, datelines, taglines, leads . . . if you want to survive in the newsroom, learn the lingo.

28 ▶ Tools, talent and temperament

What does it take to be a reporter? Computers, notebooks — and some writing talent, too.

PLUS: 30 ▶ The Press Room

32 ▶ Test yourself



What is news?

Editors, reporters and readers have asked that question for centuries.

In every newsroom, journalists constantly apply what's called *news judgment*: the ability to determine which stories are most interesting and important to readers.

But which readers? To a 13-year-old boy, the day's biggest story might be the city's new skateboarding ban. To a 70-year-old woman, it might be a new Social Security proposal. The teenager doesn't care about Social Security; the retiree won't read about skateboarding. Whose news interests should prevail?

Take the page at left, for instance. How did those stories get there? Who decided that *those* were the topics most worthy of front-page prominence? Denis Finley, editor of Norfolk's *Virginian-Pilot*, explains the paper's choices:



- 1 When the president visits your city, it's a big deal. But it happened in the morning and was all over TV, and we had two big, breaking news stories that day. So we decided to run a photo of Bush that refers to content about his visit on an inside page.
- 2 A tragedy involving a police officer will almost always lead our newspaper. A public servant who sacrifices his or her life should be honored. Readers instinctively wonder if they're safe while they empathize with the family and friends of the murdered officer.
- 3 Oceana is the largest jet base on the East Coast, responsible for at least 12,000 local jobs. A base-closing commission ordered the city to condemn homes around the base, but now the city says "No way!" A great example of aggressive, urgent local news reporting.
- 4 Dick Cheney's chief of staff is indicted. Wow: high-level shenanigans. On most days, this story would lead the paper, but since other stories are more important, interesting and relevant to our readers, the Libby story is played in the lower portion of the page.
- 5 These are promos to other stories — on the avian flu, falling gas prices and an upcoming election guide — that teach readers something, watch out for their interests and give them something to talk about. And to be useful to our readers, we remind them to set their clocks back to mark the end of daylight-savings time.

So here you see one of the basic facts of life for news reporters: *They* do the research and *they* write the stories, but it's their *editors* who ultimately decide how successful they are — and where their stories run.

QUOTED

News is the first rough draft of history.

Philip Graham,
Washington Post publisher

News is anything that makes a reader say "Gee whiz."

William Randolph Hearst,
American newspaper tycoon

News is what somebody somewhere wants to suppress. All the rest is advertising.

Lord Northcliffe,
British newspaper tycoon

News is anything that will make people talk.

Charles Dana,
New York Sun editor

News is anything you can find out today that you didn't know before.

Turner Catledge,
New York Times editor

When a dog bites a man, that is not news. But when a man bites a dog, that IS news.

Charles Dana,
New York Sun editor

THIS JUST IN: MAN BITES DOG!

When Olavi Velkanmaa was attacked by a wolf, he bit back.

Velkanmaa, 33, was opening a workshop last week in a small Finnish town north of Helsinki when he came upon a large male wolf. As the beast lunged at his throat, Velkanmaa grabbed its head. They wrestled for about 10 minutes.

"I was fighting for my life," Velkanmaa said. "I saw its throat and went for it with my teeth, but the wolf's paw got in the way and I bit it instead." The wolf took off, leaving Velkanmaa with cuts, minor bites — and the taste of warm wolf blood in his mouth.

— *The Associated Press*

NEWS BY THE NUMBERS I

- Percentage of Americans who say they prefer news about serious issues and major events: **63**
- Who say they prefer crime and celebrity news: **24**
- Percentage who think the media are out of touch with average Americans: **48**
- Percentage of stories in a typical newspaper about government or politics: **25**
- Percentage of Americans under 30 who have little or no interest in politics: **42**
- Percentage of journalists who say they often avoid running stories readers think are important, but dull: **77**
- Who say they sometimes ignore stories because readers might find them too complex: **52**
- Percentage of Americans who find the news depressing: **84**
- Who find the news negative: **77** Who find the news sensational: **58**

— See page 312 for sources

NEWS BY THE NUMBERS II

"News Arithmetic," from a 1932 editing textbook by George C. Bastian and Leland D. Case:

- 1 ordinary man + 1 ordinary life = **0**
- 1 ordinary man + 1 extraordinary adventure = **NEWS**
- 1 ordinary husband + 1 ordinary wife = **0**
- 1 husband + 3 wives = **NEWS**
- 1 bank cashier + 1 wife + 7 children = **0**
- 1 bank cashier — \$100,000 = **NEWS**
- 1 chorus girl + 1 bank president — \$100,000 = **NEWS**
- 1 man + 1 auto + 1 gun + 1 six-pack = **NEWS**
- 1 man + 1 wife + 1 fight + 1 lawsuit = **NEWS**
- 1 ordinary man + 1 ordinary life of 79 years = **0**
- 1 ordinary man + 1 ordinary life of 100 years = **NEWS**

WHAT'S NEWS? THAT DEPENDS ON THE NEWSPAPER

The New York Times runs “All the News That’s Fit to Print,” but what fits in one paper may not fit in another. Here’s how three mythical Mudflap papers might decide which of these eight stories to run:

STORM WARNING: Dangerous winds and heavy rain are forecast here tonight.
COUNTY FAIR: Pigs! Pies! Polka! The Mudflap County Fair starts this weekend.
TUITION HIKE: Mudflap College will raise classroom fees 10 percent next year.
VOLLEYBALL BILL: Congress passes a bill making Friday National Volleyball Day.
FLU SHOTS: Flu season is coming. Vaccinations now available for senior citizens.
MEXICO BUS CRASH: 30 children are killed as a bus plunges off a cliff in Nogales.
GIRL SCOUT COOKIES: A Mudflap girl breaks the state’s cookie sales record.
LOTTERY WINNER: A Mudflap College student wins \$90,000 in the state lottery.
EMINEM SEX CHANGE: A celebrity-gossip Web site reports Eminem had surgery.

KEY

- YES, RUN IT
- NO, DON'T
- IT VARIES



THE METROPOLITAN DAILY

We’ve got lots of pages to fill with a wide range of topics — from local to global, from briefs to long analyses. Here’s how our editors would usually vote:

THE STORY				COMMENTS
STORM WARNING	✓			Readers really love scary weather stories.
COUNTY FAIR	✓			Can we find a nice human-interest photo story?
TUITION HIKE	✓			No surprise; run it on the Metro section front.
VOLLEYBALL BILL			✓	Meaningless ceremonial baloney.
FLU SHOTS	✓			Good consumer story for the health/local page.
MEXICO BUS CRASH			✓	Use it only if there’s room in “World Briefs.”
GIRL SCOUT COOKIES			✓	Maybe; can we make this profile cute enough?
LOTTERY WINNER		✓		Jackpot’s not big or juicy enough to be a story.
EMINEM SEX CHANGE		✓		Wait until someone TRUSTWORTHY reports it.

WHAT MAKES A STORY INTERESTING TO READERS?

Everybody’s different — and what’s fascinating to you might be *booring* to me. Still, these values figure most prominently in stories that qualify as “news”:

IMPACT: Does the story *matter* to readers? Will it have an effect on their lives or their pocketbooks? The bigger the consequences, the bigger the story needs to be.
IMMEDIACY: Has this story just happened? Is it about to happen? Timeliness is crucial, especially when you’re competing against other media.

PROXIMITY: How close is this story? Obviously, events close to home will matter more to readers than events in other cities, states or countries . . . usually.

PROMINENCE: Does this story involve a well-known public figure or celebrity? If so, readers are bound to be more interested or curious.

NOVELTY: Is something new, odd or surprising going on? (Did a man bite a dog?)

Readers enjoy news that’s intriguing and unexpected.

CONFLICT: Is there a clash of power? A political battle? A sports rivalry? Reporters are constantly on the lookout for dramatic stories to tell.

EMOTIONS: Does this story make us sad? Happy? Angry? Readers respond emotionally to human-interest stories that are poignant, comical or inspiring.



THE COMMUNITY WEEKLY

We have limited space and a tight regional focus — local people, local sports, issues that affect local readers. Here’s how our editors would usually vote:

THE STORY				COMMENTS
STORM WARNING		✓		We’re a weekly, but we’ll monitor any damage.
COUNTY FAIR	✓			Let’s go whole hog. Add extra inside pages, too.
TUITION HIKE		✓		Daily paper covered it; nothing new to add.
VOLLEYBALL BILL		✓		Cheesy public-relations stunt.
FLU SHOTS	✓			Good consumer story; possible Page One.
MEXICO BUS CRASH		✓		Sorry, we don’t run international news.
GIRL SCOUT COOKIES	✓			Will make an adorable profile, with photo.
LOTTERY WINNER		✓		People win lottery jackpots all the time.
EMINEM SEX CHANGE		✓		None of us have ever heard of this guy.



THE TWICE-WEEKLY CAMPUS PAPER

Space is very tight, and stories focus almost exclusively on campus culture, student sports and academics. Here’s how our editors would usually vote:

THE STORY				COMMENTS
STORM WARNING		✓		With our printing schedule, we can’t do weather.
COUNTY FAIR		✓		No thanks, unless ag students are involved.
TUITION HIKE	✓			Strong student interest; aim for Page One.
VOLLEYBALL BILL		✓		Nobody cares, not even volleyball players.
FLU SHOTS			✓	How soon until shots are available to students?
MEXICO BUS CRASH		✓		Not even juicy enough for our “World Briefs.”
GIRL SCOUT COOKIES		✓		This is SO not interesting.
LOTTERY WINNER	✓			Appealing campus human-interest feature.
EMINEM SEX CHANGE		✓		Can’t run it, but we’ll e-mail it to all our friends.

What readers want

You might write terrific stories, but they're worthless if nobody reads them.

So what do readers want? The answers vary at every publication — and those answers determine whether you should emphasize breaking news or thoughtful analysis. Serious issues or lighter features. Politics or entertainment. Objectivity or opinion. Meat or fluff.

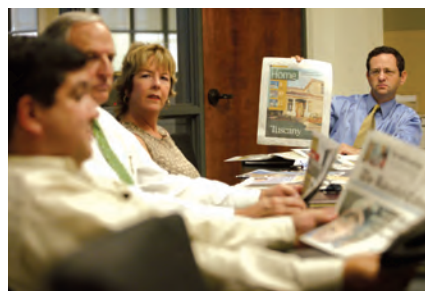
Some journalists stubbornly insist that only *they* know what's best for readers (*Here, eat this. It's good for you*). Giving readers what they want is sometimes dismissed as “pandering.” That attitude, unfortunately, is what dooms inflexible, unresponsive publications to extinction.

Smart journalists adjust to the tastes, reading habits and news appetites of their readers. And as new media transform the news media, it's essential to monitor how effectively you're delivering your message and satisfying your audience. After all, it's *their* publication . . . not yours.



SO HOW DO WE KNOW WHAT READERS READ?

1. WE ASK THEM.
2. WE WATCH THEM.



FOCUS GROUPS: Readers convene in small groups (six to 12 people) to discuss and debate a publication. A moderator guides the conversation while editors observe via camera or one-way mirror. **Advantages:** You hear ordinary people exchange opinions about what you're doing right and wrong; it's a good way to test new ideas and prototypes. **Disadvantages:** A handful of people may not accurately reflect the majority view. Worse, one or two loudmouths can sway everyone else's opinions.

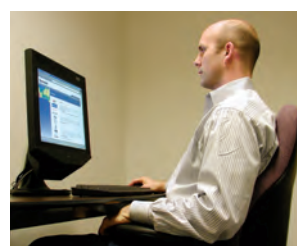
Several decades ago, publishers grew concerned about stagnant newspaper circulation, or “dwindling market share,” in media jargon. They began hiring market-research consultants to study readers and determine what might sell more newspapers. (In those days, reliable data about reader habits was rare.) As circulation continued to decline, more and more research was commissioned — and today, it's common for large media companies to employ their own research staff, monitoring readers through:

PHONE, MAIL AND WEB SURVEYS:

Researchers compile a series of questions (*How often do you read this publication? Which topics are most important to you?*), then mail questionnaires or conduct phone interviews with respondents who have been selected and screened to ensure the survey's accuracy.

Advantages: Data can be quite detailed; the more questions are asked, the more comprehensive the findings. Results are generally reliable and accurate.

Disadvantages: Respondents do lie (“Yes, I always read editorials”). And editors often don't know what to do with statistical results. Suppose 39 percent of your readers want more crime coverage. Is that a mandate? Or a minority?



MONITORING DEVICES:

Cameras embedded in computer screens track users' eye movements as they read Web pages (above). Cameras can monitor readers' eyes as they scan newspaper pages, too. **Advantages:** The eyes don't lie. We can see what people actually read. **Disadvantages:** The testing occurs in unnatural conditions, which pressures readers to read differently than they might if they were outside the lab.

OTHER WAYS TO GAUGE READER RESPONSE:

- ◆ **Ethnography.** Acting much like anthropologists, researchers study the habits and rituals of media consumers (often observing them in the field) to learn what, where, when and especially *why* readers read what they read.
- ◆ **Sales/Web views.** It's simple math: Track which papers sell more than others, or which Web pages generate more hits.
- ◆ **Reader response.** Monitor phone calls, e-mails and letters to the editor in response to topics and stories (both pro and con).
- ◆ **Anecdotal feedback.** It's not always trustworthy, but reporters rely on word of mouth to gauge which stories strike a chord with sources, friends and colleagues.



A revealing page from a reader survey at a Nebraska paper, showing how people often skip over text to view reader-friendly bullet items instead.

HOW TO CONDUCT A QUICK, CHEAP AND UNSCIENTIFIC READER SURVEY

STEP 1: Recruit 10 to 20 volunteers. (The more people you enlist, the more reliable your survey will be.) Aim for a representative mix of readers: by age, gender, lifestyle, etc.

STEP 2: Ask your volunteers to read the next issue of your paper as they would typically do — but tell them to circle everything they read with a dark felt-tip pen as they go through the paper. That may mean just a headline, a photo caption or the first two paragraphs of a story. (By “reading,” we mean *tracking words in a meaningful way*, not just glancing.)

STEP 3: Ask your recruits to do this for several issues of the paper. If you're a daily, have them read for a week; if you're a weekly, ask them to read for a month. When they're done, have them return the papers to you.

STEP 4: Mark each pile so you know who's who (i.e., “25-year-old female grad student”). Then ask: What did they consistently read? What *didn't* they read? What topics or story treatments had the most (or least) success? Identify patterns and problems. Make changes. Then try another survey.



1 READERS ARE IN A HURRY

The average reader spends just 26 minutes a day with a newspaper, according to recent surveys by the Readership Institute, a media research center at Northwestern University.

And when they cancel their subscriptions, the reason readers most frequently give is this: *I just don't have time to read a newspaper.*

"Readers use a wide variety of media," says Mary Nesbitt, the Readership Institute's managing director, "and there is a finite amount of time in their day. There is no dearth of news and information, but there is a dearth of time.

"You are competing for their attention, so stories need to be clear, focused and to the point."

2 READERS HAVE SHORT ATTENTION SPANS

"Nine times out of 10, readers prefer short stories to long stories," Nesbitt says, "and they rarely read past the jump."

Why? They're impatient. They're dog-paddling in a sea of information, much of it meaningless. They're distracted, too: According to a 2003 study, 74 percent of Americans regularly watch TV *and* read the newspaper at the same time.

It's frustrating to admit it, but many readers just can't seem to process long, complicated stories. So what's a reporter to do?

"Start with the idea that the story will be short, then think about whether something longer is needed," says Michele McLellan, director of Tomorrow's Workforce, a newsroom training center. "Journalists often get this backward."

3 READERS WANT STORIES THAT PERSONALLY CONNECT

"Readers want to see themselves in the newspaper," McLellan says. Unfortunately, though, "newspapers focus heavily on the power structure and that means middle-aged, white, male, official perspectives dominate."

That's why successful reporters craft stories that focus on *you*, the reader, instead of *them*, those politicians and strangers *over there*.

"Institutional stories — stories about the actions of city council, the planning commission or the school board, for instance — are ignored," Nesbitt says, "unless the reporter makes it clear why it really matters.

"People like to feel smarter about things that matter to them, not necessarily what *you* think should matter to them. Understand what people really care about, and then in your work help them to smarten up."

Readers want news that's both as *local* and as *personal* as possible.

HOW TO READ THE NEWSPAPER FASTER

Tips from Esquire magazine

For news stories, read the first three paragraphs. Or read slate.msn.com's Today's Papers, a quick summary of what's in the major newspapers.

For feature stories (trends and profiles), skip the anecdote at the start and go straight to the third or fourth paragraph — what journalists call the "nut graph" — which sums up the article in a couple sentences.

For movie reviews, go straight to the last paragraph. Or visit rotten-tomatoes.com, which compiles dozens of reviews and distills them into an easy-to-digest rating.

For the gossip page, scan for the bold-faced names.

4 READERS WANT STORIES TOLD IN A COMPELLING WAY

Dry, detailed summaries of news events are a staple of journalism, but if that's all you give readers — an endless parade of facts, paragraph after paragraph after paragraph — you'll sap all their stamina.

Given a choice, readers generally prefer *stories*: real narrative dramas starring real people. Research shows that feature-style writing — with more personality, more *why should I care* attitude — often has more appeal than standard, "inverted pyramid"-style newswriting. ▼

Readers will always want solid, accessible facts. If you're smart, though, you'll develop a versatile repertoire of reporting approaches.

"Readers respond to a variety of story forms," Nesbitt says. "If a story can be more effectively told with a bulleted list, a series of photos, a Q-and-A format or a graphic, so be it."

5 THERE'S MORE THAN JUST ONE TYPE OF READER

Some readers are hard-core news junkies. Others are casual browsers. Some love long, in-depth profiles. Others hate them. Some read the paper simply out of fear that they'll miss something and feel left out of conversations. (Researchers call them "anxiety-driven" readers.)

Can you please everybody? No. But keep your ideas fresh. Keep your topics diverse. Stay out of ruts.

And remember, readers who call or write to say your story offended or enthralled them *do not necessarily* speak for the majority. So don't let random criticism intimidate you; don't let flattering fan mail steer you into safe, predictable formulas.

QUOTED

"People don't actually read newspapers — they get into them every morning like a hot bath."

Marshall McLuhan,
media theorist

"Real journalists don't want to write — they want to be read. Without readers, what's the point?"

Christine Urban,
newspaper research consultant

"News is newsier the closer it is to the reader."

Frank Denton,
former editor, Wisconsin State Journal

"People want complete news coverage, but they don't want to have to spend too much time with the paper. They want in-depth stories, but they want jumps avoided at all costs. They want the important news, but it has to be personally relevant. They want substantial newspapers, but they don't want bulky newspapers that pile up unread."

Kris McGrath,
newspaper researcher,
on contradictory reader preferences

"This business of giving people what they want is a *dope pusher's argument*. News is something people don't know they're interested in until they hear about it. The job of a journalist is to take what's important and make it interesting."

Reuven Frank,
former president of NBC News

"We think people want *SERIOUS*, and they do, but they only want about 3 inches of serious on most things. USA Today got it wrong . . . they didn't go far enough. I'm getting more and more convinced people want a smattering of everything but just a smattering, and you'd better tell them the nut graf quick. I call it "drive-through journalism": filling and fast. And don't forget to give them a side of fries or an apple pie along with it."

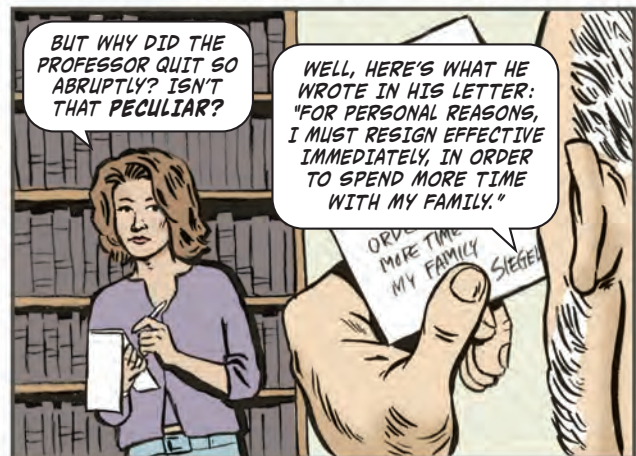
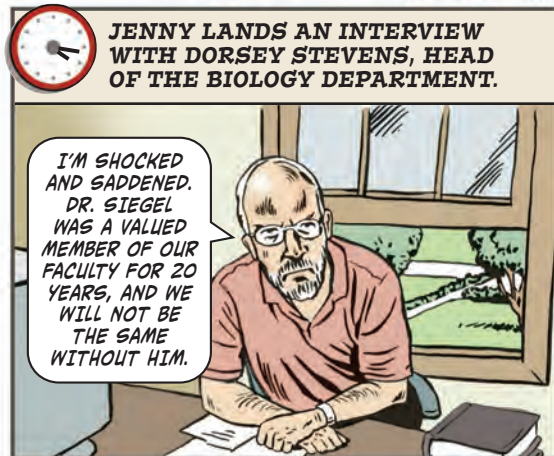
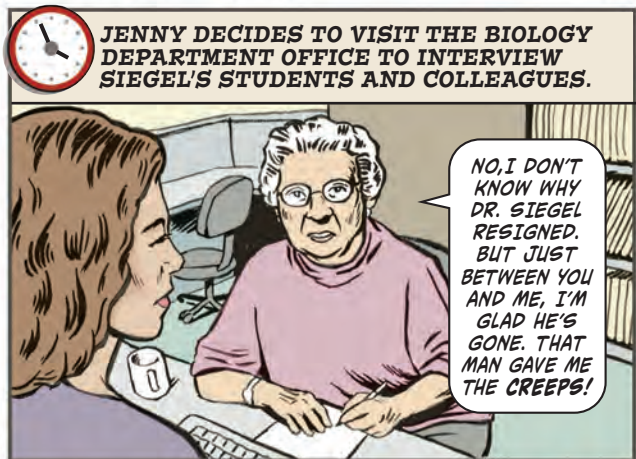
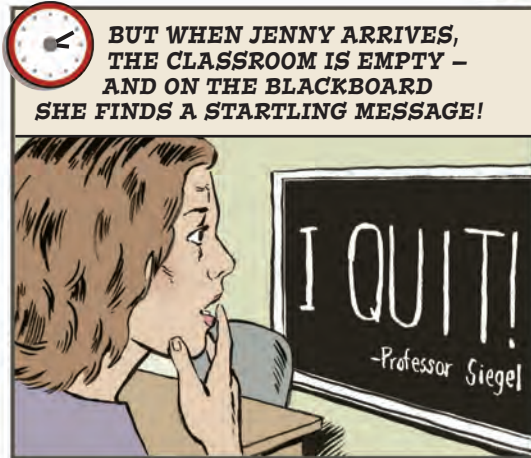
Dawn Dressler,
executive editor, *Amarillo Globe-News*

"Innovate or die."

Richard Curtis,
managing editor, *USA Today*

How a story gets written

News events can occur suddenly and unexpectedly — and when they do, you can't always predict where they'll lead. Here's an example of one such story, another thrilling newsroom adventure from the files of...



JENNY TALKS TO DR. HUGH LYON SACK, THE PROFESSOR TAKING OVER SIEGEL'S CLASSES.

DR. SIEGEL IS A BRILLIANT SCHOLAR. I'LL DO MY BEST TO FILL HIS BIG SHOES.

BUT OFF THE RECORD? I HEARD HE GOT A FEMALE STUDENT PREGNANT. I CAN'T SAY ANY MORE.

IN THE HALLWAY, JENNY INTERVIEWS TWO GRAD STUDENTS WHO HAD WORKED CLOSELY WITH DR. SIEGEL.

THE REAL REASON HE LEFT WAS THAT HE WAS ABOUT TO BE FIRED FOR SEXUALLY HARASSING ONE OF HIS STUDENTS! WHAT A PIG!

WELL, I THOUGHT HE WAS THE BEST TEACHER I EVER HAD! I WOULDN'T BE GOING TO MED SCHOOL IF IT WEREN'T FOR DR. SIEGEL.

BACK IN THE NEWSROOM, JENNY KICKS AROUND THE STORY WITH HER EDITOR.

SO HAS ANY STUDENT FILED A HARASSMENT COMPLAINT AGAINST SIEGEL?

NONE THAT I KNOW ABOUT. AND ALL CAMPUS OFFICES CLOSED AT FIVE O'CLOCK!

LET ME CALL DR. SIEGEL ONE MORE TIME.

NO COMMENT? OK, WHAT ABOUT THE RUMORS THAT YOU'RE QUITTING TO AVOID HARASSMENT CHARGES?

CLICK!

RATS! HOW CAN I WRITE A STORY WHEN I'M MISSING SO MANY FACTS?

JUST WRITE UP WHAT YOU'VE GOT! LET'S GO! I'M SAVING A 4-INCH HOLE FOR YOU ON PAGE ONE!

SO WITH 20 MINUTES UNTIL DEADLINE, JENNY TYPES HER NOTES INTO A STORY.

LISTEN, JENNY -- I CUT OUT THAT REFERENCE TO SEXUAL HARASSMENT. UNTIL WE GET OFFICIAL CONFIRMATION, IT'S JUST AN UNFOUNDED RUMOR!

OK, CHIEF. BUT SAVE ME SPACE TOMORROW -- I'M COMING BACK WITH THE REST OF THE STORY!

SO WHAT DID JENNY LEARN TODAY?

1. YOU OFTEN SPEND 90 PERCENT OF YOUR TIME CHASING A STORY, AND JUST 10 PERCENT WRITING IT.
2. NOT EVERYTHING A REPORTER HEARS MAKES IT INTO THE FINISHED STORY.
3. NOT EVERYTHING IS WHAT IT SEEMS. IN THIS CASE, IT TURNS OUT DR. SIEGEL ACTUALLY QUIT BECAUSE

HE'D JUST WON \$5,000,000 IN THE LOTTERY! COULD DR. SIEGEL HAVE SUED THE PAPER FOR PRINTING THOSE RUMORS? SHOULD JENNY HAVE DONE ANYTHING DIFFERENTLY?

By JENNY DEADLINE
Epitaph staff reporter

After two decades in biology classrooms, Dr. Harris Siegel ended his campus career today with two words scrawled on a blackboard:

"I QUIT."
Siegel's sudden resignation caught both students and colleagues by surprise.

"I'm shocked and saddened," said Dorsey Stevens, head of the biology department. "Dr. Siegel was a valued member of our faculty for 20 years, and we will not be the same without him."

In a letter sent to Stevens Monday morning, Siegel explained that "for personal reasons, I must resign effective immediately, in order to spend more time with my family."

Contacted by The Epitaph Monday afternoon, Siegel refused further comment, leaving some students to speculate that he had quit to avoid facing a sexual harassment complaint.

Students say they'll miss Siegel. "He was the best teacher I ever had," said graduate student Heather Lewis. "I wouldn't be going to med school if it weren't for Dr. Siegel."

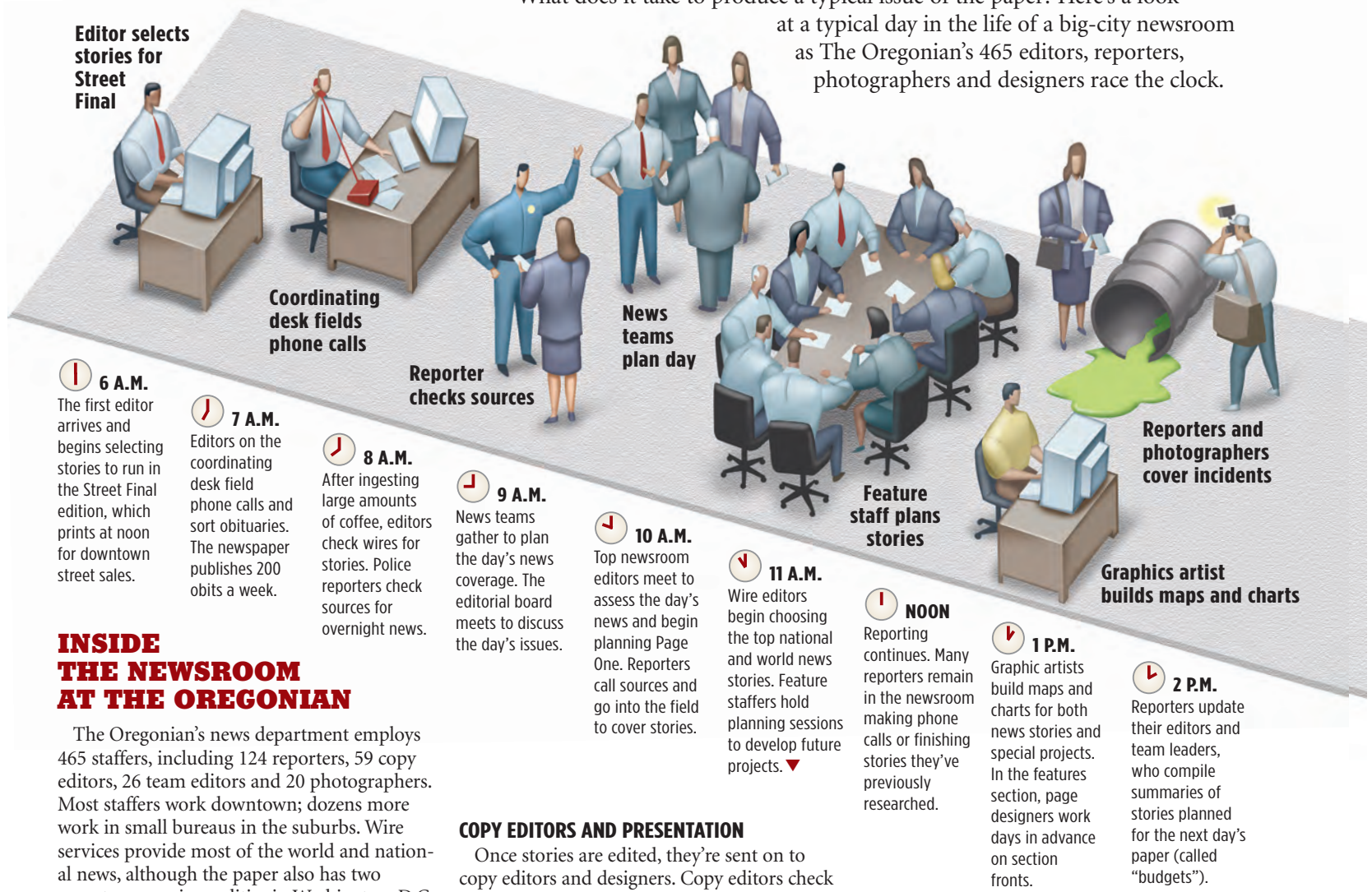
Dr. Hugh Lyon Sack will step in to teach Siegel's classes the rest of the term. "I'll do my best to fill his big shoes," Sack said.

How the news comes together

It's like an assembly line where workers race the clock to produce a new product each day.

Editors and reporters call it “the daily miracle.” And it *does* seem miraculous that despite blizzards, computer meltdowns, editing screwups, power outages and press jams, the newspaper gets printed and delivered day after day, year after year — sometimes century after century. Take The Oregonian, for instance. It's Portland's only daily newspaper and one of the biggest papers in the nation (with a daily circulation of more than 350,000).

What does it take to produce a typical issue of the paper? Here's a look at a typical day in the life of a big-city newsroom as The Oregonian's 465 editors, reporters, photographers and designers race the clock.



INSIDE THE NEWSROOM AT THE OREGONIAN

The Oregonian's news department employs 465 staffers, including 124 reporters, 59 copy editors, 26 team editors and 20 photographers. Most staffers work downtown; dozens more work in small bureaus in the suburbs. Wire services provide most of the world and national news, although the paper also has two reporters covering politics in Washington, D.C.

REPORTERS AND EDITORS

The newsroom is divided into teams based on topics or geography, such as:

- Family & Education
- City Life
- Crime & Justice
- Business
- Sports
- Living

Within each team, reporters are often assigned to beats. The Crime & Justice team, for instance, has beats for prisons, federal court, night cops and family violence.

When a reporter files a story, it first goes to an editor on his or her team, who checks it for accuracy, organization and fairness.

COPY EDITORS AND PRESENTATION

Once stories are edited, they're sent on to copy editors and designers. Copy editors check stories for grammar, spelling and punctuation, add headlines, and then send everything to the presentation team, where designers have laid out the stories — with any additional photos, captions and graphics — on the page.

EDITORIAL BOARD

The 15-member editorial department works independently of the newsroom — on another floor of the building, actually — to produce the paper's opinion pages. The editorial staff writes editorials that present the newspaper's views on current events, selects letters to the editor and edits guest opinion columns. The paper also employs an editorial cartoonist.

PHOTO AND GRAPHICS

After returning from their assignments, photographers review their work and make prints — or rather, printouts, since most of their images are now digital. With the help of photo editors, they select and process the best photos for the newspaper. These are digitally sent to the presentation team for layout.

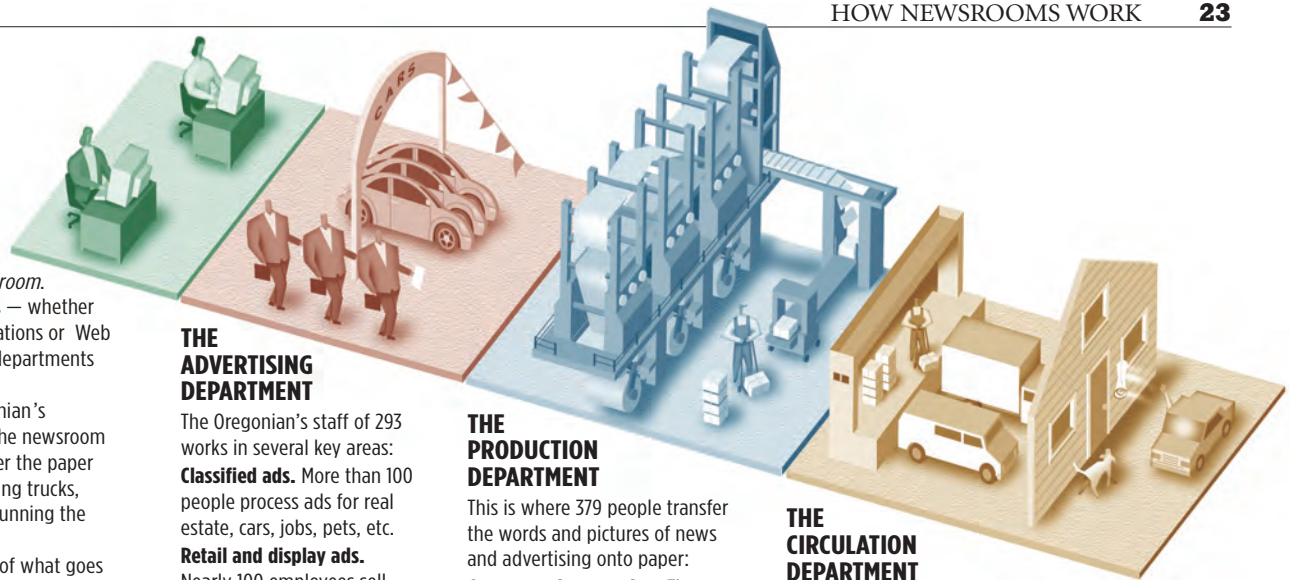
Nearly a dozen graphic artists receive information from editors and reporters with which they build charts, graphs, maps and other graphic elements to accompany stories (like the illustrations on this page).

THE MAJOR DIVISIONS AT A DAILY PAPER

Like reporters always do, we've been focusing our attention on the *newsroom*. But all news organizations — whether they're newspapers, TV stations or Web sites — depend on other departments for their survival.

Two-thirds of The Oregonian's employees work outside the newsroom to help produce and deliver the paper each day, selling ads, driving trucks, balancing the books and running the press.

Here's a quick rundown of what goes on in other parts of the building while you're busy writing stories.



THE ADVERTISING DEPARTMENT

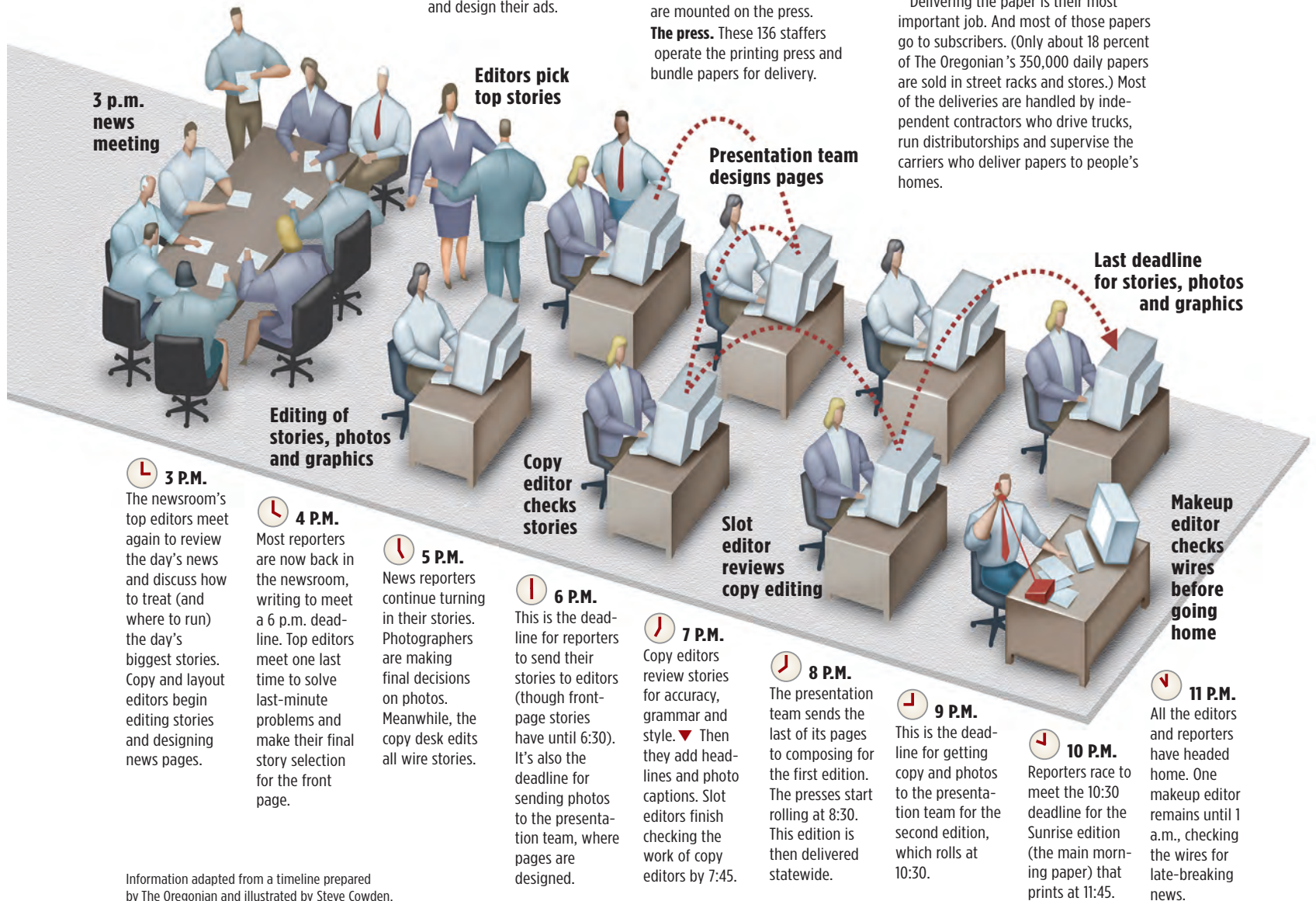
The Oregonian's staff of 293 works in several key areas: **Classified ads.** More than 100 people process ads for real estate, cars, jobs, pets, etc. **Retail and display ads.** Nearly 100 employees sell display ads (the ads that run below and beside news stories). **Advertising services.** These staffers help clients write, edit and design their ads.

THE PRODUCTION DEPARTMENT

This is where 379 people transfer the words and pictures of news and advertising onto paper: **Camera and compositing.** These workers prepare pages for printing, turning them into negatives. **Plate making.** This crew turns those negatives into plates that are mounted on the press. **The press.** These 136 staffers operate the printing press and bundle papers for delivery.

THE CIRCULATION DEPARTMENT

The 155 employees in this department work night and day to distribute the newspaper, recruit new subscribers and respond to calls from customers. Delivering the paper is their most important job. And most of those papers go to subscribers. (Only about 18 percent of The Oregonian's 350,000 daily papers are sold in street racks and stores.) Most of the deliveries are handled by independent contractors who drive trucks, run distributorships and supervise the carriers who deliver papers to people's homes.



3 p.m. news meeting

Editors pick top stories

Presentation team designs pages

Last deadline for stories, photos and graphics

Editing of stories, photos and graphics

Copy editor checks stories

Slot editor reviews copy editing

Makeup editor checks wires before going home

3 P.M. The newsroom's top editors meet again to review the day's news and discuss how to treat (and where to run) the day's biggest stories. Copy and layout editors begin editing stories and designing news pages.

4 P.M. Most reporters are now back in the newsroom, writing to meet a 6 p.m. deadline. Top editors meet one last time to solve last-minute problems and make their final story selection for the front page.

5 P.M. News reporters continue turning in their stories. Photographers are making final decisions on photos. Meanwhile, the copy desk edits all wire stories.

6 P.M. This is the deadline for reporters to send their stories to editors (though front-page stories have until 6:30). It's also the deadline for sending photos to the presentation team, where pages are designed.

7 P.M. Copy editors review stories for accuracy, grammar and style. Then they add headlines and photo captions. Slot editors finish checking the work of copy editors by 7:45.

8 P.M. The presentation team sends the last of its pages to compositing for the first edition. The presses start rolling at 8:30. This edition is then delivered statewide.

9 P.M. This is the deadline for getting copy and photos to the presentation team for the second edition, which rolls at 10:30.

10 P.M. Reporters race to meet the 10:30 deadline for the Sunrise edition (the main morning paper) that prints at 11:45.

11 P.M. All the editors and reporters have headed home. One makeup editor remains until 1 a.m., checking the wires for late-breaking news.

Information adapted from a timeline prepared by The Oregonian and illustrated by Steve Cowden.

Who's who in the newsroom

Newspapers are like armies. They need clear lines of authority to avoid chaos.

Like armies, they have powerful generals who call the shots (editors and publishers) while the ground troops (reporters and photographers) rush onto the battlefield. And like armies, newspapers depend on teamwork for their survival. Getting stories assigned, written, edited and published requires a group effort.

So who does what? Journalistic job descriptions vary from paper to paper, depending upon the size of the staff. At a small paper, there's more overlap between jobs. Reporters might find themselves interviewing the mayor one minute, shooting his photo the next, and then designing that story for the front page. At big metro dailies, jobs become more specialized. You might spend years writing only fashion stories, while down the hall someone does nothing but review films.

Still, it all begins with reporters tracking down news. At most papers, writers are either:

- ◆ **General assignment reporters** who cover a wide range of stories, from chasing breaking news to pursuing tips from sources or editors; or
- ◆ **Beat reporters** who cover a specific topic: politics, crime, education, sports, movies. Most reporters at most publications are assigned to beats, because that's the most efficient way to ensure coverage of every major news event.

This organizational chart shows the hierarchy in a typical midsized newsroom. The actual number of desks may vary, but the overall system is one that's worked for decades at publications big and small.



ANOTHER SMART OPTION: CREATING A TEAM SYSTEM

There's a major downside to the organizational chart above. The biggest group of news reporters is clumped in one corner of the newsroom, often reporting to just one city editor. On a big paper, that becomes inefficient. It can lead to bottlenecks, power struggles and gaps in local coverage.

In much the same way, the photo staff is often clumped in another corner of the newsroom, off by themselves, while the copy editors all sit together in their corner of the newsroom. That doesn't always promote collaboration and harmony.

One solution? Reorganize staffers into teams. Some big newsrooms have eliminated the city desk and reassigned reporters to teams organized by topic: the government team. The crime team. The sports team. And so on.

Some teams have their own photographers. Bigger teams — the entertainment team, for instance — may have their own photographers, copy editors and designers. The advantage? Staffers learn to work together as a unit, from brainstorming ideas to designing the finished page.

LIFE AT A SMALL WEEKLY:**Scott Byers, *The N^West Iowa Review***

Scott Byers, 35, is sports editor of the *N^West Iowa Review* (circulation 5,600). Byers is one of 10 staffers in a newsroom that produces the *Review* and two other weekly publications (the *Sheldon Mail-Sun* and an entertainment tabloid).

So what do you do each week?

Primarily writing, quite a bit of editing, contributing to the layout and design. I do the headline writing. I've done photography before, but really, I only do that in a pinch.

How many stories a week do you write?

During peak season — I counted it up one week this summer, when we were doing baseball and softball — I did 106 game stories.



**QUESTION
& ANSWER**

WHAT?? How is that possible?
Organization. (*Laughs.*)

Does it bother you that journalists at weeklies get less respect than, say, journalists at *The New York Times*?

Absolutely. My assumption is that a lot of them have never been in this situation, so they can't really understand how much work there is, and how much you're on your own. Whereas *there*, it seems you get a lot more help and a lot more time per story

I would argue that, if it's done right, a small-town paper offers you the opportunity to write better stories than you would at a big paper because you have more freedom — you're not restricted by any corporation that tells you "this has to look *this way*," or "this is the formula for how we write things." You're really allowed to use all



of your skills.

What's the best thing about working at a small paper?

Total control. I have absolute and total control over everything that goes on in sports, basically. The owners know me and trust me, and they know I know what I'm doing, so pretty much anything I want to do, I can do.

And there's no one looking over my shoulder. I make my own hours; I'm here when I wanna be, I'm gone when I wanna be. As long as it gets done before deadline, it doesn't seem to matter to anyone.

What's the downside to working at a small paper?

You have to do it all yourself. There'll be weeks where you have to write 106 stories. (*Laughs.*) I mean, I *can* do it, but nobody likes to be that busy.

What's the most fun part of your job?

I get to sit around and talk to people about sports all day and get paid for it. I absolutely love sports.

The PRESS ROOM POLL

Results from a survey of the 100 reporters on our Press Room panel:

35% hope to become an editor someday.

42% don't ever want to become an editor.

64% say that in most newsrooms, writing feature stories or sports gets less respect than writing "real" news stories.

17% want the publisher to get involved in the newsroom.

68% want the publisher to stay *out* of the newsroom.

16% believe that most editors are just failed reporters.

77% say they can tolerate loud, ugly ads surrounding their stories because they know newspapers need to make money, but:

70% say they'd rather poke out their own eye with a stick than to write or sell advertising for a living.

62% say that copy editors get the least respect of all newsroom staffers.

68% say that reporters generally work the hardest at small daily papers.
— 24 percent said reporters work hardest at weeklies;
— 8 percent said they work hardest at big dailies.

39% say that reporters generally work harder than anyone else in their newsroom.

90% say that if they had it to do all over again, they'd still become newspaper reporters.

LIFE AT A BIG DAILY:**Susan Page, *USA Today***

Susan Page, 54, first started covering the White House and national politics in 1980. She is now the Washington bureau chief for *USA Today* (circulation 2.3 million).

How often do your stories run in the newspaper?

If I'm on a news event like we just had — the Republican national convention — I'll write three or four stories a week. But as a general rule, I don't write that often. I might write one or two stories a week, and sometimes I'll work on a story that'll take several weeks to do. But I can say with confidence that there's never been a week when I wrote 106 stories.

***USA Today* is a huge operation. Do you like working in a newsroom that big?**

I do. I like working for a newspaper that has a lot of impact. When you write a story, it gets read across the country. I like that I write for a newspaper that's delivered every day to the driveway of my mother's home outside Wichita, Kansas.

My whole career, I've covered the White House and national politics, where hundreds of reporters cover the same stories I do. And at *USA Today*, I can cover that area in a way that's different from what everyone else is doing. I try to do stories that connect the dots in a way that other people haven't, or that challenge the conventional wisdom. And to do those stories requires time and resources. Many times, I do stories that involve polling,



and our polling editor knows more about that than I do. Or database manipulation — our database editor does that better than I can. Or presentation, so a story makes a big splash on the front page, which graphic artists are able to do. It's a collaboration that makes the whole greater than any one of us could do by ourselves. It takes a big paper to support that kind of journalism.

Is your job fun?

Yeah, it's great. I really love everything about it. I love going out to see events. I love interviewing people — man-on-the-street kinds of interviews. I love coming back and trying to write in a way that conveys to a reader everything I saw, that's engaging and accurate. And I like going to headquarters and seeing the paper put together at night: the people doing the layout, choosing the pictures. I really feel so fortunate to do something that I like so much. There's just not another thing I'd rather do.

What it's called

Want to sound like a reporter? Talk the talk.

When you start writing for a publication, it might be a daily (printed every morning), a weekly (printed, say, every Wednesday) or a newsletter published once a month.

It might be a mainstream newspaper (The New York Times), an alternative publication (The Village Voice) or some specialty publication (Fur & Feather Magazine).

It might be a *broadsheet* (a large-format page, roughly 14 by 22 inches) or a *tabloid* (a format about half that size).

Whatever the publication, your stories will be *spiked* or *killed* if they're unpublishable. If they're too long — if you've written a *thumbsucker* or a *goat-choker* — an editor may *cut* or *trim* a few *grafs* (paragraphs). If a sloppy editor ruins your story, you can moan that it's been *butchered*; if it runs on page 17, you can groan that it's been *buried*.

Yes, it all sounds pretty violent. Want more? Read on.

American news consumers relax at home by reading a *broadsheet* newspaper.



American news consumers relax at home by reading a *tabloid* newspaper.



THE PARTS OF A STORY

Not all publications use the same jargon, but there's agreement on most terms. Here are some common elements found in a typical story.

BYLINE

The reporter's name, often followed by credentials. Many papers require that stories be a certain length — or written by a staffer — to warrant a byline.

DATELINE

Gives the location of a story that occurred outside the paper's usual coverage area.

LEAD

(also spelled *lede*). The opening of a story. Here, this *news lead* condenses the key facts of the story into the first paragraph.

QUOTE

Someone's exact words, usually spoken to the reporter during an interview.

ATTRIBUTION

A phrase that tells readers the source of a quote OR the source of information used in the story.

Freeway closed as ornery oinker hogs traffic

A pig named Mama falls from a truck and causes commuter chaos

By **SUSAN PAYSENO**
Staff reporter

PORTLAND — Westbound traffic on Interstate 84 was backed up for nearly five miles early Monday when "Mama," a 600-pound hog on the way to slaughter, fell from the back of a truck.

For two frustrating hours, the sow refused to budge.

Fred Mickelson told police that he was taking six sows and a boar from his farm in Lyle, Wash., to a slaughterhouse in Carlton when Mama escaped.

"I heard the tailgate fall off, and I looked back and saw her standing in the road," Mickelson said with a sigh. "I thought: 'Oh, no. We've got some real trouble now.'"

Mama was "pretty lively and loud" when she hit the ground, Mickelson said, lumbering between cars and causing havoc on a foggy day.

There were no accidents, police said.

After about an hour of chasing the pig with the help of



The Associated Press / KRAIG SCATTARELLA
Highway workers use a loader to lift Mama, a 600-pound sow, onto a truck Monday on Interstate 84. The pig fell from the truck on the way to slaughter.

police, Mickelson began mulling over his options, which included having a veterinarian tranquilize the hog.

About 10 a.m., a crew of highway workers arrived and decided to use a front-end loader to pick up the sow and load her back into the truck.

"That pig was in no hurry to move," said Wally Benson, the highway crew chief. "I think she knew where she was being taken, and she was in no hurry to get there."

Even the police were sympa-

"That pig really honked off a lot of commuters."

— **TRACY COLLINS,**
Oregon state police trooper

thetic to the pig's plight.

"That pig really honked off a lot of commuters," said trooper Tracy Collins — a vegetarian. "But I was sad to see her go."

Sue Payseno covers traffic and transportation issues in Oregon and Washington. She can be reached at suepayseno@news.com.

HEADLINE

The big type, written by copy editors, summarizing the story.

PHOTO

Photos are usually shot by staff photographers, but they can also be bought from national wire services. Photos usually run in black-and-white, since color pages cost more to print.

PHOTO CREDIT

A line giving the photographer's name (often adding the paper he or she works for.)

LIFTOUT QUOTE

(also called a *pullquote*). A quotation from the story that's given special graphic emphasis.

TAGLINE

Contact information for the reporter, enabling readers to provide feedback.

THE PARTS OF A PAGE

Join stories together and you create a full newspaper page. And at most newspapers, no page is more important than Page One, which showcases the most compelling stories and images. Here's a look at the components you might find on a typical front page:

FLAG
This is the one front-page element that never changes: the name of the paper, set in special type.

EDITION
Daily papers often print one edition for street sales, another for home-delivery to subscribers.

INFOGRAPHIC
These informational graphics display key facts from the story in a visual way. At big papers, they're created by artists; at smaller papers, they're produced by editors or reporters.

DECK
A subheadline, written by copy editors, that supplements information in the main headline.

TEXT
The actual story. When text is set into columns of type, it's measured in inches. This story runs for about seven inches before it jumps.

JUMP LINE
When a long story is continued on another page, editors run this line to tell readers where the story continues, or jumps.

CUTLINE
(also called a *caption*). Information about the photo is often collected by photographers but written by copy editors or reporters.

TEASER
(also called a *promo* or *skybox*). This is designed to grab readers' attention so they'll buy the paper and read this story in the sports section.

REFER
This alerts readers that there's another story on the same topic in another part of the newspaper.

WIRE STORY
A story written by a reporter working for another paper or a national news service, then sent (by wire, in the old days) nationwide.

MUG SHOT
A close-up photo of someone's face. These usually run small — just an inch or two wide.

CENTERPIECE
(also called a *lead story*). Editors decided that this was the top story of the day — either because of newsworthiness or reader appeal — so it gets the best play and the biggest headline on Page One. Notice how this story isn't about a current event; it's a type of feature story called a *follow-up*.

INDEX
One of the last page elements that copy editors produce before sending the paper off to the press.

LOGO
A small, specially designed title (often with art) used for labeling special stories or series.

SO WHO DESIGNS THIS PAGE?

The editors choose the stories and decide which get biggest play. But the actual layout is usually done by a staff designer or copy editor— someone with both design ability and dependable news judgment.

Tools, talent and temperament

A career in journalism can be rewarding and fun, but it's not for everybody.

As a reporter for the New York Herald Tribune put it years ago: "The newspaper business is the only enterprise in the world where a man is supposed to become an expert on any conceivable subject between 1 o'clock in the afternoon and a 6 p.m. deadline."

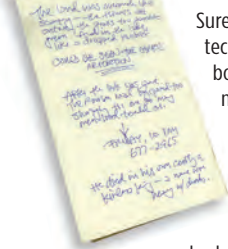
That's the downside of journalism — but that's its appeal, too. Every day, you learn something new. You meet fascinating people. You get a front-row seat to history, and you never have to dress up, get a license, sell anything or even *know* anything. Just ask a lot of questions and the stories write themselves. Well, almost.

So what does it take to be a reporter? First, let's go shopping.

THE BASIC HARDWARE: TOOLS EVERY REPORTER NEEDS

In the old days, all you needed was a card that said *PRESS* stuck in your hatband and *presto!* You were a journalist. Nowadays, the standards are higher and the technology is more sophisticated. To be a modern reporter, you need:

NOTEBOOK



Sure, it's the most low-tech tool in your toolbox, but it's also the most essential: cheap, portable, nothing to break, no batteries to fail. Just add a pencil and you're ready to interview anybody, anywhere.

Smart tip: Use only spiral-bound pads; they give you better control as you flip the pages while scribbling notes.

Best bet: Learn speedwriting or shorthand, and you can quote fast talkers much more accurately.

TAPE RECORDER

Why use a tape recorder? As we'll discuss later, you may want to ensure you quote everyone accurately. You might want to protect yourself from charges that you misquoted somebody. Or maybe you don't want to look too conspicuous while you're reporting a story.

Smart tip: Learn the laws in your state governing taping of conversations.

Best bet: Buy a digital recorder with speech-recognition software and you can convert voices to text as you transfer files to your computer.



AND IF YOU REALLY WANT TO IMPRESS YOUR BOSS...

Imagine a future where cyberjournalists write stories, snap photos and make movies. That future isn't far off. "The people who can shoot video, write stories, do radio on the side, basically do it all — these are the journalists of the future," says John Schidlovsky, director of the Pew Fellowship in International Journalism. So why wait? Start training yourself *now* to be the multimedia reporter of the future.

Smart tip: Shooting video is easy. Editing video is trickier, but just as essential. Learn to use basic editing software so you can tweak what you shoot.

Best bet: Keep abreast of new advances in multimedia storytelling. If you can produce audio, video, animated graphics *and* text, you can get a job anywhere.



COMPUTER

It's hard to imagine anyone who doesn't already use a computer these days. But as a reporter, you'll be plugged in constantly to surf the Internet, send e-mail, take notes and, most importantly, write stories. (And to file reports from the field, you'll use a portable laptop.)

Smart tip: Take a typing class. Once you build up speed, you'll be able to type as fast as you can think — which is *really* handy.

Best bet: Want to make yourself valuable in any newsroom? Get savvy at all kinds of software for page layout, image processing, Web design and video production. (See below.)

CAMERA

At most newspapers, there aren't enough photographers because there aren't enough photographers. So if you want to make your stories more appealing, develop some skill with a camera. Digital cameras are the smartest, simplest option.

Smart tip: Try to carry an extra battery *and* an extra memory card — just in case.

Best bet: Get your newsroom to invest in cameras that shoot video. If the quality's good enough, you can download movies to your publication's Web site.



TELEPHONE



You may think this one is ridiculously obvious. (A *telephone*? Duhhh!) But you would be amazed at the hours you'll spend working the phones once you start reporting full time. A telephone is still the most effective way to pester people for information.

Smart tip: With a cell phone, you can pester people anywhere. (Get the newspaper to supply one; don't use your private line.)

Best bet: Get a cell phone that takes pictures and you can transmit images back to the newsroom. In the not-too-distant future, they may be good enough to run online, or even in print.



QUOTED

"Journalists should be people in whom there is at least a flicker of hope."

Sen. Paul Simon

"The only qualities essential for real success in journalism are ratlike cunning, a plausible manner and a little literary ability."

Nicholas Tomalin,
London Sunday Times writer

"As I look back over a misspent life, I find myself more and more convinced that I had more fun doing news reporting than in any other enterprise. It really is the life of kings."

H.L. Mencken,
legendary journalist

"A good journalist is a rewarding sight. He must have a zest for events. He must have a dedication to facts and a scent of humbug. He must cultivate skepticism while avoiding cynicism. He must learn to cover causes for which he can have sympathy but must not display loyalty. He must be incorruptible. He must go where he is not wanted, and be resistant to those who are too welcoming. And for all of this, his hours will be long, his pay inadequate, and his standing in the community not particularly high."

Thomas Griffith,
Time magazine editor

"Any idiot can pick up a pen and a notebook and call himself a journalist — and many of them do."

Sean Scully,
freelance journalist

"You go out and meet someone new every day, in a new situation, and they tell you something you've never known before, in a place you've never been. What keeps you alive is the daily surprise. It's a (expletive) joy."

Jimmy Breslin,
columnist

GOT WHAT IT TAKES TO BE A REPORTER?

Right about now, you may be seriously asking: *What have I gotten myself into?* But relax. Self-doubt (bordering on panic) is a common occurrence among beginning reporters.



To find out if you have the right stuff to be a journalist — the talent to turn facts into stories *and* the temperament to shove a microphone into a stranger's face — take this test and rate your reporter-osity. Check the appropriate boxes in the left-hand column, then total up your points to see how you scored.



AND THE BEAT GOES ON AND ON AND ON...

Not every reporter is cut out to cover hard news. For some of you, covering cops, courts and car crashes may seem like a real *downer*.

Luckily, though, there are lots of newspaper jobs that let you write about the things you enjoy. The San Francisco Chronicle, for example, recently created a sex beat. Get a job in Orlando, and you can work the Disney World beat.

Here's a list of other unusual, intriguing beats gathered from newspapers across the United States:

- Shopping malls
- Pets
- Pro wrestling
- Boating
- Beer
- Wine
- Cars and automotive news
- Auto racing
- Computer games
- The porn industry
- Death and dying
- Golf
- Children's books
- Book clubs
- Weather
- Hunting and fishing
- Hiking and biking
- Gardening
- Recreational vehicles
- Religion
- The environment
- Rock music
- Classical music
- Technology
- Children and families
- Senior issues
- Traffic
- Travel
- The state fair
- Culture, race and diversity
- Celebrities and gossip
- Military affairs
- Gaming
- (covering local casinos)
- Wal-Mart
- (at a paper in Arkansas near Wal-Mart's headquarters)
- Olympics
- (at a paper in Colorado Springs, home of the U.S. Olympic Committee)

HOW TRUE IS EACH STATEMENT?	TALENT	HOW TO SCORE YOUR ANSWER	SCORE
1. I enjoy reading. I consume a lot of books and magazines. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	To be a serious writer, you first need to be a serious reader and a student of the craft. <i>Score 2 pts. if you said MOSTLY TRUE.</i>		
2. For me, writing is rewarding. And I am confident that people genuinely enjoy the stuff I write. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	The best journalism is a form of creative writing. The most successful reporters enjoy expressing themselves and connecting with readers. <i>Score 3 pts. for MOSTLY TRUE.</i>		
3. I don't pay much attention to spelling. My grammar and punctuation probably ain't great, either. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	If you answered "mostly true," it's time to clean up your act. Out in the real world, nobody wants to waste their time fixing the messes you make. <i>Score 2 pts. for NOT TRUE.</i>		
4. I'm generally adept at computer technology: sending e-mail, downloading files, shooting digital photos, etc. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	In most newsrooms, you're expected to be computer-savvy. And the more versatile you are, the more successfully you'll be able to adapt and evolve. <i>Score 1 pt. for MOSTLY TRUE.</i>		
5. I can organize my ideas and write quickly when I need to. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	If writing is a slow, laborious chore for you, you might consider a career as a tortured poet instead. <i>Score 3 pts. for MOSTLY TRUE.</i>		
6. I'd make a good game show contestant because I'm pretty good at remembering facts and trivia. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	Journalism isn't just about writing — it's about gathering and processing lots of information. Not everyone has the knack (or a good memory). <i>Score 2 pts. for MOSTLY TRUE.</i>		
7. I'm efficient and self-sufficient when it comes to doing extensive library or Internet research. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	If you become a reporter, you'll be spending <i>years</i> of your life doing detective work, searching for files, records and obscure data. It helps if you're good at it. <i>Score 2 pts. for MOSTLY TRUE.</i>		

HOW TRUE IS EACH STATEMENT?	TEMPERAMENT	HOW TO SCORE YOUR ANSWER	SCORE
8. I'm generally more curious than most people I know. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	The best reporters have an insatiable curiosity and a wide range of interests. <i>Score 3 pts. for MOSTLY TRUE.</i>		
9. In public situations, I'm pretty shy; I avoid asking questions in class, for instance. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	Reporters need to be bold, aggressive — sometimes even fearless. If you're shy, you can work to overcome it, but the job may be uncomfortable for you. <i>Score 2 pts. for NOT TRUE.</i>		
10. I think it's unpatriotic to question or criticize our government. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	It's nice to have respect for authority, but if you're a journalist, it's smarter to be skeptical. Remember, politicians lie. It's their job. Your job is to catch them at it. <i>Score 1 pt. for NOT TRUE.</i>		
11. When I choose a career, I'll require a stable, 9-to-5 job where my workday is routine and I make big money. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	Uh-oh. This could be a deal-breaker for you. Reporters work long hours (often at night and on weekends), and the pay's good only at the bigger newsrooms. <i>Score 3 pts. for NOT TRUE.</i>		
12. If I really want something, I'm tenacious until I get it. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	If you lack patience and persistence, your reporting career could be very short-lived. <i>Score 3 pts. for MOSTLY TRUE.</i>		
13. When I'm under pressure, I can keep my cool and stay focused without losing my temper. <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	Journalism is a constant battle against the clock. You're often juggling stories right up until the last minute. You need quick wits and grace under pressure. <i>Score 1 pt. for MOSTLY TRUE.</i>		
14. When strangers or teachers criticize what I write, it really bugs me. I mean, who do they think they <i>are</i> ? <input type="checkbox"/> MOSTLY TRUE <input type="checkbox"/> NOT TRUE	Being a reporter means rewriting stories to make editors happy — and listening to readers call you a moron. You'll need patience and a thick skin to survive. <i>Score 2 pts. for NOT TRUE.</i>		

SCORING YOURSELF

30 points: Congratulations! You were destined to be a journalist. (Or else you lied, which is a heinous thing for a reporter to do.)

25-30 points: You're a solid contender for a successful journalism career. You've got the personality and ability a good reporter needs.

20-25 points: Journalism is a good fit for you, mostly — but it may require you to change your attitude or improve some skills.

Less than 20 points: Think we're grading too harshly? Well, there's a good chance you just won't be happy working in a newsroom.

YOUR
TOTAL
SCORE

The PRESS ROOM

ADVICE ON REPORTING AND WRITING FROM VETERAN JOURNALISTS

Welcome to the Press Room, where we turn the tables on journalists by asking THEM the questions. For a complete list of participating panelists, see page 2.

WHAT'S THE BEST JOB IN THE NEWSROOM — YOUR DREAM JOB?

Travel writer: Get paid to see, feel, taste, smell and write about the world's most beautiful and interesting places? Sign me up.

Katy Muldoon, *The Oregonian*

The one I have now: converged reporter, covering a beat for print, TV and online. I get to do everything, except manage. Quite a deal.

Mark Fagan, *Journal-World (Lawrence, Kan.)*

WHAT'S THE WORST JOB IN THE NEWSROOM?

I'd hate working on the copy desk because those folks are stuck in the newsroom all day and never meet interesting people.

Heather Ratcliffe, *St. Louis Post-Dispatch*

The job I'd least like to have is crime reporter, which I've already done, thank you very much. It's an extremely important job, obviously. But those cops treat you like crap. You have to have a thick skin.

Deborah L. Shelton, *St. Louis Post-Dispatch*

I think an assistant city editor on a political or city hall beat would suck. In fact, I did it and it did suck. Too much pressure from the top and bottom, no time to reflect and generally bad writers who think they're the Second Coming.

Kim Severson, *San Francisco Chronicle*

Sports columnist. Are you kidding me? The guys make bank, put their opinion in the paper twice a week and lounge the rest of the time. Plus, they cover all the major sporting events. It doesn't get any easier than that.

Tripp Mickle, *Tahoe World*

I am fairly certain that my job — Metro columnist — is a better fit than OJ's glove. But it is, of course, a living hell of constant, Sisyphean deadlines, irate reader calls and column-idea panic. Be careful with your dreams.

Laura Berman, *The Detroit News*

Full-time outdoor writer. Not only would you get paid to play — fish, hike, hunt, ski, etc. — but there are plenty of opportunities to wade into hard news from public-policy angles and tons of great feature stories related to the tragedy and triumph of the human spirit. Maybe it shows my bias toward outdoor play, but I think you could do everything with this beat.

Kyle Henley,
The Gazette (Colorado Springs, Colo.)

International reporter for a massive and rich newspaper, able to pick and choose the best stories from all over the world.

Rachel Stassen-Berger, *Pioneer Press (St. Paul)*

Writing obituaries. Get one name wrong (sometimes the family member or the funeral home screws up), and you'll hear about it for days.

Michael Becker, *Journal-Advocate (Sterling, Colo.)*

Overnight editor on the local desk. Horrible hours and numbing routine broken by the terror of huge stories breaking out without anyone at hand to help.

Jerry Schwartz, *The Associated Press*

Editor. It's all tasks, "goal-settings," meetings. You imitate but do not create. You give off heat and light . . . but so does a trash fire.

Roy Wenzl, *The Wichita Eagle*

Covering courts for a big paper with neurotic editors. No fun getting pulled in a dozen different directions by morons who can't make up their minds.

Judd Slivka, *The Arizona Republic*

Investigative reporter. I enjoy having the freedom to pursue a topic that requires extra effort and expertise. It's also rewarding to be the driving force in making change in people's lives.

Heather Ratcliffe, *St. Louis Post-Dispatch*

Editor, of course. I'd have fewer Federal Reserve and city council stories on 1A; I'd tell my reporters to get out and find quirky, compelling stories about how people *really* live.

John Reinan, *Star Tribune (Minneapolis, Minn.)*

Most will say feature writer. But I say it is the police/courts reporter. I'm fortunate to be doing what I love. You get breaking news, features, meetings/trials, investigative series, excitement and more — all rolled into one beat.

Kimberly Morava, *The Shawnee News-Star (Shawnee, Okla.)*

Special project reporters have the opportunity to dig deep into a story and reflect, outside the pressure of a daily deadline, which makes it the best job in the newsroom by far. Any job that takes you off the treadmill and offers you a chance to think has to be the greatest blessing the gods of journalism can bestow.

Deborah L. Shelton, *St. Louis Post-Dispatch*

Because it's the most difficult job, I vote for city editor. Constant interruptions from reporters and other editors, the need to make quick decisions on coverage and the daily barrage of calls from unhappy or just weird readers make this the toughest task in any newsroom.

Leah Beth Ward, *Yakima Herald-Republic*

Covering the state legislature, because it tends to be the most scrutinized job with the least creative freedom, because editors love taking the trivia of government and forcing it down readers' throats.

Ron Sylvester, *The Wichita Eagle*

The guy who cleans around and under my desk. It really is a landfill of half-used notebooks, old documents and dust-gathering reference books. A mess.

Mark Fagan,
Lawrence (Kan.) Journal-World

WHAT INSPIRED YOU TO BECOME A REPORTER?

My uncle used to tell me these amazing, compelling, engrossing stories around the campfire. I thought he was the coolest guy ever. Now I get paid to do that every day.

Kevin Pang, *Chicago Tribune*

I never planned on it. In college, I majored in history and even dropped a newswriting course because it was boring. But I still wrote for the college paper and loved seeing *my* written words in print. When I found I could combine the thrill of writing with the ability to ask anyone almost anything, anywhere, I was sold.

Leah Beth Ward, *Yakima Herald-Republic*

I was inspired by the Vietnam War. I believe the American public would have opposed that war from the outset if media had put out better information. That still guides me — giving people information to make decisions about their future.

Rick Bella, *The Oregonian*

I can't do math. I'm horrible, terrible, a disaster with numbers. Journalism seemed to be the only major that didn't require four years of math.

Judd Slivka, *The Arizona Republic*

As a young girl, I watched my grandmother read the morning and afternoon newspapers. I asked, why both? Her answer became my goal: "I want to see who tells the better story."

Connie Sexton, *The Arizona Republic*

Here was what was cool about it right away: I, a shy person, had a reason to ask anybody anything. And they would answer!

Jeff Mapes, *The Oregonian*

I decided to become a reporter when I was in the fourth grade. Perhaps it's because I loved writing and grew up on newspapers; my father bought the *Chicago Sun-Times* and *Chicago Tribune* daily. My career plans began to gel when I was in high school. I subscribed to several teen-oriented and women's publications. I never saw people who looked like me, a black woman, in these publications. They didn't speak to my issues and I decided to change that. I settled on newspapering because of Watergate. I just loved the government-watchdog role journalists play and decided I needed to be a part of that.

Toni Coleman, *Pioneer Press (St. Paul, Minn.)*

I'll never forget my reporter father, while covering a coal mine disaster, talking with women making tissue paper funeral flowers. Ever since I was a tag-along toddler, he's been inspiring me.

Bob Batz Jr., *Pittsburgh Post-Gazette*
(His father, Bob Batz, is also a feature writer, at the Dayton Daily News)

I was selected to be editor of our Girl Scout Newspaper, a project for some career badge. I was 10, and I loved it. I was much better at that than I was selling cookies.

Jill Barrall, *Hutchinson (Minn.) Leader*

My dad, Jack Kennedy, is a high school journalism teacher and ever since I can remember, I wanted to be just like his student editors. They just seemed so cool to my grade school eyes — there was the gothic girl with the huge black hair and tons of eyeliner, the popular jock, the studious student body president, the freaks, the weirdos and everyone in between. They all flocked to my dad's class, and I did, too.

It must be in the blood: my grandfather was a journalism major, my dad a teacher, my sister and I working journalists. Choosing a different occupation never crossed my mind. And now, at 31, I still look to my dad for advice.

Lesley Kennedy,
Rocky Mountain News (Denver, Colo.)

WHO'S YOUR JOURNALISTIC HERO?

Edna Buchanan, *Miami Herald*. She brought humanity to cop stories in an accessible way that inspired me to do the same. Following is my favorite lead of hers, about a man shot while in line at a McDonald's:

"Gary Robinson died hungry."

Erin Barnett, *The Oregonian*

Mike Royko. He was funny, fearless and looked out for the powerless. Through his writing, readers learned that the newspaper was on their side. I hope they still feel that way, but I wonder.

Ken Fuson, *The Des Moines Register*

Mike Royko. For humor, grace, outrage, intelligence and his simple, elegant and direct prose.

Don Hamilton, *The Columbian*

Thomas Jefferson, who said that if given a choice between government and no newspapers, and newspapers and no government, he would prefer the latter. His point was that an informed citizenry is more important to a vital democracy than the exact structure of its institutions.

Michael Becker, *Journal-Advocate (Sterling, Colo.)*

Seymour M. Hersh, a man who fearlessly roots out the worst, the hardest stories about the American experience and makes us face the reality. From Vietnam to Iraq, he has been a voice that refuses to be silent when all others are cowed.

Peter Sleeth, *The Oregonian*

David Broder, because in an era of talking-head gas-bag pundits, he remains the political writer that everyone looks to for balanced, insightful coverage.

Jim Camden, *The Spokesman-Review (Spokane, Wash.)*

Don't laugh. My hero is Carl Kolchak, the television character on the 1974-75 show "The Night Stalker."

Kolchak chased down the most wonderful and wild news stories about vampires, werewolves and mummies. I always wanted to do those stories, but unless the mayor sucks some councilman's blood during a city council meeting, or the president of the park district suddenly is seized by the mummy's curse, it ain't going to happen for me.

Here's the clincher: Not one of Carl Kolchak's news stories was ever published. His editor always tore them up at the end of the show and told Carl to go cover something real for a change.

Carl just kept doing what he did without fear or fail. That's the kind of news reporter I want to be when I grow up.

Kevin Harden, *Valley Times (Beaverton, Ore.)*

TEST YOURSELF

Answers to these exercises are on page 286.

1 WHICH STORY IS MORE NEWSWORTHY?

Fill in the blank with the word that makes each story more newsworthy to local readers, and explain your reasoning.

- An earthquake struck _____ today, killing at least 50.
a) Malaysia b) San Diego
- The office of _____ was evacuated today after a clerk opened a letter believed to contain anthrax.
a) Oprah Winfrey b) the British ambassador to Egypt
- Police arrested 20 suspected terrorists in downtown Toronto today _____.
a) after intercepting suspicious e-mail messages b) after a three-hour gun battle
- _____ is being treated at a local hospital.
a) The governor's son b) An ebola victim
- A local policeman died last weekend after _____.
a) his plane crashed in the Alaska wilderness. b) he tried to rescue a young boy from drowning.
- A drunk driver was killed after his car hit a tree _____.
a) on New Year's Eve b) on the way to his 100th birthday party
- Convicted double murderer Arthur Itis escaped from prison _____.
a) one year ago today b) last night
- _____ takes effect at midnight tonight.
a) A pay hike for state legislators b) A new local pooper-scooper law

2 WOULD YOU RUN THESE STORIES?

Not all stories are suited for all news organizations. Take the stories listed below, for instance. Mark each story with an **A**, **B**, **C** or **D** to show whether it's suitable for the following news outlets:

- A** = The Springfield daily newspaper **C** = The weekly Springfield Community Crier
B = The Springfield College student radio station **D** = The Weekly World Enquirer (below)

- Former Yankee legend and baseball Hall-of-Famer Bo Linball died last night in a Brooklyn nursing home at age 103.
- Rhoda Rooter, a local botanist, stunned the state flower show last weekend by unveiling Sapphire Serenity, the world's first naturally hybridized blue rose.
- A Springfield College professor resigned Tuesday after winning \$5 million in the state lottery.
- A man claims that a prostitute he hired in a Springfield hotel turned out to be an alien who tried to suck his brain.
- A new fad on Canadian college campuses: "pumping," where students stick bicycle pump nozzles up their sphincters to give themselves a rush of air.
- A typhoon struck Borneo this morning, killing more than 400 and leaving thousands homeless.
- The Springfield County commissioners approved permits for a new waste-disposal site yesterday.
- A doctoral psychology student at Springfield College believes that tattoos lower your IQ.



3 WHAT'S IT CALLED?

- _____ A sentence or paragraph that provides descriptive information about a photograph.
- _____ A phrase that identifies the source of a fact, opinion or quote in a story.
- _____ The area or subject that a reporter is responsible for covering.
- _____ Words in large type running above or beside a story to summarize its content.
- _____ The reporter's name, usually printed at the beginning of a story.
- _____ William Randolph Hearst said it's anything that makes a reader say "Gee whiz."
- _____ The first sentence or paragraph of a story.
- _____ A graphic treatment of a quotation taken from a story, often using big bold or italic type and a photo.
- _____ Words appearing at the beginning of the first paragraph of a story that identify where the story was filed.
- _____ To continue a story on another page.

Want to try more reporting exercises online? Visit the **ONLINE LEARNING CENTER** at www.mhhe.com/harrower1